

**OMAN EDUCATION & TRAINING  
INVESTMENT COMPANY SAOG  
AND ITS SUBSIDIARIES**

**Consolidated and Separate Financial Statements**

**31 August 2017**

Registered address and Principal place of business:  
P. O. Box 44  
Postal Code 311  
Sultanate of Oman

# OMAN EDUCATION & TRAINING INVESTMENT COMPANY SAOG AND ITS SUBSIDIARIES

## Consolidated and Separate financial statements

31 August 2017

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**INDEPENDENT AUDITORS' TO THE SHAREHOLDERS OF OMAN EDUCATION &  
TRAINING INVESTMENT COMPANY SAOG**

**OMAN EDUCATION & TRAINING INVESTMENT COMPANY SAOG AND ITS  
SUBSIDIARIES**

**Consolidated and separate statement of financial position**

*as at 31 August*

		<b>Group</b>	<b>Parent</b>	<b>Group</b>	<b>Parent</b>
		<b>2017</b>	<b>Company</b>	<b>2016</b>	<b>Company</b>
	<i>Notes</i>	<b>RO</b>	<b>RO</b>	<b>RO</b>	<b>RO</b>
<b>ASSETS</b>					
<b>Non-current assets</b>					
Property and equipment	4	<b>38,747,065</b>	<b>26,231</b>	38,079,234	12,499
Investment in subsidiaries	5	-	<b>6,399,050</b>	-	6,399,050
<b>Total non-current assets</b>		<b>38,747,065</b>	<b>6,425,281</b>	38,079,234	6,411,549
<b>Current assets</b>					
Inventories	6	<b>201,691</b>	-	182,553	-
Trade and other receivables	7	<b>6,007,679</b>	<b>3,653,212</b>	5,392,896	3,319,958
Bank balances and cash	8	<b>2,410,167</b>	<b>30,303</b>	426,458	21,764
<b>Total current assets</b>		<b>8,619,537</b>	<b>3,683,515</b>	6,001,907	3,341,722
<b>Total assets</b>		<b>47,366,602</b>	<b>10,108,796</b>	44,081,141	9,753,271
<b>EQUITY AND LIABILITIES</b>					
<b>Capital and reserves</b>					
Share capital	9	<b>7,000,000</b>	<b>7,000,000</b>	7,000,000	7,000,000
Legal reserve	10	<b>1,508,627</b>	<b>1,404,415</b>	1,378,783	1,287,926
Property revaluation reserve	4	<b>7,256,623</b>	-	5,752,740	-
Retained earnings		<b>2,451,310</b>	<b>1,430,716</b>	1,980,375	1,082,312
<b>Total equity</b>		<b>18,216,560</b>	<b>9,835,131</b>	16,111,898	9,370,238
Non-controlling interest		-	-	2,337	-
<b>Total equity and minority interest</b>		<b>18,216,560</b>	<b>9,835,131</b>	16,114,235	9,370,238
<b>Non-current liabilities</b>					
Deferred grants related to assets	11	<b>16,907,703</b>	-	17,374,708	-
Term loans	12	<b>1,560,055</b>	-	2,475,422	-
Deferred tax liability	13	<b>1,377,776</b>	-	942,346	-
End of service benefits	14	<b>1,196,462</b>	<b>37,931</b>	1,047,784	39,141
Students' deposits		<b>178,581</b>	-	213,060	-
<b>Total non-current liabilities</b>		<b>21,220,577</b>	<b>37,931</b>	22,053,320	39,141

**OMAN EDUCATION & TRAINING INVESTMENT COMPANY SAOG AND ITS  
SUBSIDIARIES**

**Consolidated and separate statement of financial position (continued)**

as at 31 August

		<b>Group</b>	<b>Parent</b>		<b>Parent</b>
		<b>2017</b>	<b>Company</b>	<b>Group</b>	<b>Company</b>
	<i>Notes</i>	<b>RO</b>	<b>RO</b>	<b>2016</b>	<b>2016</b>
				<b>RO</b>	<b>RO</b>
<b>Current liabilities</b>					
Banks borrowings	<i>15</i>	<b>3,012,351</b>	-	752,008	-
Current portion of term loans	<i>12</i>	<b>1,325,000</b>	-	1,575,000	-
Trade and other payables	<i>16</i>	<b>3,297,202</b>	<b>235,734</b>	3,288,748	343,892
Provision for income tax	<i>13</i>	<b>294,912</b>	-	297,830	-
		<hr/>	<hr/>	<hr/>	<hr/>
<b>Total current liabilities</b>		<b>7,929,465</b>	<b>235,734</b>	5,913,586	343,892
		<hr/>	<hr/>	<hr/>	<hr/>
<b>Total liabilities</b>		<b>29,150,042</b>	<b>273,665</b>	27,966,906	383,033
		<hr/>	<hr/>	<hr/>	<hr/>
<b>Total equity and liabilities</b>		<b>47,366,602</b>	<b>10,108,796</b>	44,081,141	9,753,271
		<hr/> <hr/>	<hr/> <hr/>	<hr/> <hr/>	<hr/> <hr/>
<b>Net assets per share</b>	<i>17</i>	<b>0.260</b>	<b>0.140</b>	0.230	0.134
		<hr/> <hr/>	<hr/> <hr/>	<hr/> <hr/>	<hr/> <hr/>

The financial statements were approved and authorised for issue by the Board of Directors on \_\_\_\_\_ and signed on their behalf by:

\_\_\_\_\_  
Hassan Ihsan Naseeb Al Nasib  
Chairman

\_\_\_\_\_  
Ismail Ahmed Ibrahim Al Balushi  
Audit Committee Chairman

The notes on pages 9 to 34 form an integral part of these financial statements.

The report of the Auditors' is set forth on page 1.

**OMAN EDUCATION & TRAINING INVESTMENT COMPANY SAOG AND  
ITS SUBSIDIARIES**

**Consolidated and separate statement of profit or loss and other comprehensive income**  
*for the year ended 31 August*

	<i>Notes</i>	<b>Group 2017 RO</b>	<b>Parent Company 2017 RO</b>	<b>Group 2016 RO</b>	<b>Parent Company 2016 RO</b>
<b>Income</b>					
Tuition fees		<b>13,263,586</b>	-	13,330,064	-
Other income	18	<b>983,956</b>	<b>1,610,834</b>	1,060,634	1,366,413
<b>Total income</b>		<b>14,247,542</b>	<b>1,610,834</b>	14,390,698	1,366,413
<b>Expenses</b>					
Salaries and related costs	19	<b>(8,473,587)</b>	<b>(321,767)</b>	(8,265,968)	(344,118)
Administrative and other operating expenses	20	<b>(2,695,517)</b>	<b>(117,138)</b>	(3,213,234)	(115,842)
Depreciation of property and equipment	4	<b>(1,727,270)</b>	<b>(6,913)</b>	(1,653,283)	(6,022)
<b>Total expenses</b>		<b>(12,896,374)</b>	<b>(445,818)</b>	(13,132,485)	(465,982)
<b>Profit for the year from operations</b>		<b>1,351,168</b>	<b>1,165,016</b>	1,258,213	900,431
Release of deferred government grant	11	<b>467,005</b>	-	467,005	-
Finance costs		<b>(364,295)</b>	<b>(123)</b>	(402,797)	(129)
<b>Profit for the year before tax</b>		<b>1,453,878</b>	<b>1,164,893</b>	1,322,421	900,302
Income tax	13	<b>(155,436)</b>	-	(270,296)	-
<b>Net profit for the year</b>		<b>1,298,442</b>	<b>1,164,893</b>	1,052,125	900,302
<b>Other comprehensive income:</b>					
Surplus on revaluation of land	4	<b>2,000,000</b>	-	-	-
Less: income tax effect	13	<b>(496,117)</b>	-	-	-
		<b>1,503,883</b>	-	-	-
<b>Net profit for the year and total comprehensive income for the year</b>		<b>2,802,325</b>	<b>1,164,893</b>	1,052,125	900,302
Total comprehensive income for the year attributable to:					
Parent Company shareholders		<b>2,802,325</b>	<b>1,164,893</b>	1,051,872	900,302
Non-controlling interest		-	-	253	-
		<b>2,802,325</b>	<b>1,164,893</b>	1,052,125	900,302
<b>Earnings per share</b>	21	<b>0.019</b>	<b>0.017</b>	0.015	0.013

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**OMAN EDUCATION & TRAINING INVESTMENT COMPANY SAOG AND ITS SUBSIDIARIES**

**Consolidated statement of changes in equity- Group**

*for the year ended 31 August 2017*

<b>Group</b>	<b>Share capital RO</b>	<b>Legal reserve RO</b>	<b>Property revaluation reserve RO</b>	<b>Retained earnings RO</b>	<b>Total RO</b>	<b>Non-controlling Interest RO</b>	<b>Total equity RO</b>
At 1 September 2015	7,000,000	1,273,593	5,752,740	2,083,693	16,110,026	2,084	16,112,110
Net profit for the year	-	-	-	1,051,872	1,051,872	253	1,052,125
Transfer to legal reserve	-	105,190	-	(105,190)	-	-	-
Dividend paid	-	-	-	(1,050,000)	(1,050,000)	-	(1,050,000)
At 31 August 2016	<u>7,000,000</u>	<u>1,378,783</u>	<u>5,752,740</u>	<u>1,980,375</u>	<u>16,111,898</u>	<u>2,337</u>	<u>16,114,235</u>
<b>At 1 September 2016</b>	<b>7,000,000</b>	<b>1,378,783</b>	<b>5,752,740</b>	<b>1,980,375</b>	<b>16,111,898</b>	<b>2,337</b>	<b>16,114,235</b>
Net profit for the year	-	-	-	1,298,442	1,298,442	-	1,298,442
Revaluation of land – net of deferred tax	-	-	1,503,883	-	1,503,883	-	1,503,883
Transfer to legal reserve	-	129,844	-	(129,844)	-	-	-
Dividend paid	-	-	-	(700,000)	(700,000)	-	(700,000)
Transfer of non-controlling interest	-	-	-	2,337	2,337	(2,337)	-
At 31 August 2017	<u>7,000,000</u>	<u>1,508,627</u>	<u>7,256,623</u>	<u>2,451,310</u>	<u>18,216,560</u>	<u>-</u>	<u>18,216,560</u>

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**OMAN EDUCATION & TRAINING INVESTMENT COMPANY SAOG AND ITS SUBSIDIARIES**

**Separate statement of changes in equity- Parent Company**

*for the year ended 31 August 2017*

	<b>Share capital RO</b>	<b>Legal reserve RO</b>	<b>Retained earnings RO</b>	<b>Total equity RO</b>
<b>Parent</b>				
At 1 September 2015	7,000,000	1,197,896	1,322,040	9,519,936
Net profit for the year	-	-	900,302	900,302
Transfer to legal reserve	-	90,030	(90,030)	-
Dividend paid	-	-	(1,050,000)	(1,050,000)
	<hr/>	<hr/>	<hr/>	<hr/>
At 31 August 2016	7,000,000	1,287,926	1,082,312	9,370,238
	<hr/> <hr/>	<hr/> <hr/>	<hr/> <hr/>	<hr/> <hr/>
<b>At 1 September 2016</b>	<b>7,000,000</b>	<b>1,287,926</b>	<b>1,082,312</b>	<b>9,370,238</b>
Net profit for the year	-	-	1,164,893	1,164,893
Transfer to legal reserve	-	116,489	(116,489)	-
Dividend paid	-	-	(700,000)	(700,000)
	<hr/>	<hr/>	<hr/>	<hr/>
<b>At 31 August 2017</b>	<b>7,000,000</b>	<b>1,404,415</b>	<b>1,430,716</b>	<b>9,835,131</b>
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**OMAN EDUCATION & TRAINING INVESTMENT COMPANY SAOG AND ITS  
SUBSIDIARIES**

**Consolidated and separate statement of cash flows**

*for the year ended 31 August*

	2017		2016	
	Group RO	Parent Company RO	Group RO	Parent Company RO
<b>Operating activities</b>				
Profit for the year before tax	1,453,878	1,164,893	1,322,421	900,302
Adjustments for:				
Depreciation of property and equipment	1,727,270	6,913	1,653,283	6,022
Provision for end of service benefits	265,228	6,677	255,686	11,619
Interest income	(9,032)	-	(2,946)	-
Finance costs	364,295	123	402,797	129
Write-off of property and equipment	331,656	-	-	-
Loss / (Gain) on disposal of property and equipment	11,570	-	(2,062)	-
Deferred Government grant related to assets	(467,005)	-	(467,005)	-
Allowance for impaired debts and advances	48,008	-	535,009	-
Allowance for impaired debts written off	(10,641)	(10,641)	(51,150)	-
Dividend income	-	(1,610,834)	-	(1,366,412)
	<hr/>	<hr/>	<hr/>	<hr/>
<b>Operating profit / (loss) from operating activities before changes in working capital</b>	<b>3,715,227</b>	<b>(442,869)</b>	<b>3,646,033</b>	<b>(448,340)</b>
<b>Changes in working capital:</b>				
Inventories	(19,137)	-	(8,742)	-
Trade and other receivables	(652,150)	(322,617)	(2,376,009)	(420,698)
Students' deposits	(34,478)	-	21,753	-
Notes payable	-	-	(7,962)	-
Trade and other payables	8,451	(108,154)	353,346	(102,266)
	<hr/>	<hr/>	<hr/>	<hr/>
<b>Cash generated from / (used in) operations</b>	<b>3,017,913</b>	<b>(873,640)</b>	<b>1,628,419</b>	<b>(971,304)</b>
Income tax paid	(219,041)	-	(176,294)	-
End of service benefits paid	(116,550)	(7,887)	(138,100)	(9,262)
	<hr/>	<hr/>	<hr/>	<hr/>
<b>Cash generated from / (used in) operating activities</b>	<b>2,682,322</b>	<b>(881,527)</b>	<b>1,314,025</b>	<b>(980,566)</b>
	<hr/> <hr/>	<hr/> <hr/>	<hr/> <hr/>	<hr/> <hr/>

**OMAN EDUCATION & TRAINING INVESTMENT COMPANY SAOG AND ITS  
SUBSIDIARIES**

**Consolidated statement of cash flows**

*for the year ended 31 August (continued)*

	2017		2016	
	Group RO	Parent Company RO	Group RO	Parent Company RO
<b>Investing activities</b>				
Purchase of property and equipment	(748,727)	(21,045)	(1,844,351)	(2,418)
Interest Received	9,032	-	2,946	-
Proceeds from disposals of property and equipment	10,400	400	5,989	-
Dividend received	-	1,610,834	-	1,366,413
<b>Cash (used in) / generated from investing activities</b>	<b>(729,295)</b>	<b>1,590,189</b>	<b>(1,835,416)</b>	<b>1,363,995</b>
<b>Financing activities</b>				
Term loan received	409,634	-	913,643	-
Repayment of term loan	(1,575,000)	-	(1,175,000)	-
Short term loans received	2,250,000	-	750,000	-
Dividend paid	(700,000)	(700,000)	(1,050,000)	(1,050,000)
Finance costs paid	(364,295)	(123)	(402,797)	(129)
<b>Cash generated from / (used) in financing activities</b>	<b>20,339</b>	<b>(700,123)</b>	<b>(964,154)</b>	<b>(1,050,129)</b>
<b>Change in cash and cash equivalents</b>	<b>1,973,366</b>	<b>8,539</b>	<b>(1,485,545)</b>	<b>(666,700)</b>
Cash and cash equivalents at the beginning of the year	424,450	21,764	1,909,995	688,464
Cash and cash equivalents at the end of the year (note 8)	<b>2,397,816</b>	<b>30,303</b>	<b>424,450</b>	<b>21,764</b>

The notes on pages 9 to 34 form an integral part of these financial statements.

The report of the Auditors' is set forth on page 1.

## OMAN EDUCATION & TRAINING INVESTMENT COMPANY SAOG AND ITS SUBSIDIARIES

### Notes to the financial statements

*(forming part of the financial statements)*

#### 1 Legal status and principal activities

Oman Education & Training Investment Co. SAOG (“the Parent Company”) is an Omani Joint Stock Company incorporated in the Sultanate of Oman on 9 November 1998 under a trade license issued by the Ministry of Commerce & Industry. The Company’s Head Office is located at Sohar and its registered address is at PO Box 44, Sohar, Postal Code 311, Sultanate of Oman.

The principal activity of the Company is providing educational services.

The subsidiary companies controlled by the Parent Company are as following:

<b>Name of Subsidiary</b>	<b>Proportion of ownership interest</b>	<b>Principal activity</b>
Sohar University LLC	99.99%	Education and Training Investments
Modern Catering Company LLC	99.99%	Catering, cleaning and maintenance
Sohar Transportation and Shipping Services LLC	99.93%	Transportation (dormant)

#### 2 Basis of preparation and significant accounting policies

##### (a) *Statement of compliance*

These financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS), the disclosure requirements of the Capital Market Authority of the Sultanate of Oman and the requirements of the Commercial Companies Law of 1974, as amended.

##### (b) *Basis of measurement*

These consolidated and separate financial statements have been prepared on the historical cost basis except for land which is carried at revalued amount.

##### (c) *Functional currency*

These consolidated and separate financial statements are presented in Rials Omani (RO), which is the Group’s functional currency.

##### (d) *Use of estimates*

The preparation of financial statements requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to estimates are recognised prospectively.

## OMAN EDUCATION & TRAINING INVESTMENT COMPANY SAOG AND ITS SUBSIDIARIES

### Notes to the financial statements

*(forming part of the financial statements)*

#### **2 Basis of preparation and significant accounting policies *(continued)***

##### *(e) Significant accounting policies*

The accounting policies are consistently applied and are consistent with those used in prior years. The significant accounting policies set out below have been consistently applied in dealing with items that are considered material in relation to the Group's financial statements to all the years presented.

##### *(f) Basis of consolidation*

The consolidated financial statements comprise the financial statements of the Parent Company and the subsidiaries. The financial statements of the Subsidiaries are prepared for the same reporting period as the Parent Company, using consistent accounting policies.

##### *Subsidiaries*

Subsidiaries are all entities (including special purpose entities) controlled by the Parent Company. The Parent Company controls an entity when it is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. The financial statements of subsidiaries are included in the consolidated financial statements from the date that control commences until the date on which control ceases.

The Subsidiaries are consolidated from the date on which control is transferred to the Group and cease to be consolidated from the date on which control is transferred out of the Group.

The purchase method of accounting is used to account for the acquisition of subsidiaries by the Parent Company. The cost of an acquisition is measured as the fair value of the assets given, equity instruments issued and liabilities incurred or assumed at the date of exchange, plus costs directly attributable to the acquisition. Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured initially at their fair values at the acquisition date, irrespective of the extent of any minority interest. The excess of the cost of acquisition over the fair value of the Group's share of the identifiable net assets acquired is recorded as goodwill. If the cost of acquisition is less than the fair value of the net assets of the subsidiary acquired, the difference is recognised directly in the consolidated statement of profit or loss.

In the Parent Company's separate financial statements investments in subsidiaries are stated at cost, less provision for impairment in value of any individual investment. Dividend income is recognised in the profit or loss in the period in which entitlement is established.

##### *Transaction eliminated on consolidation*

Intra-group balances and transactions, and any recognized income and expenses arising from intra-group transactions, are eliminated in preparing the consolidated financial statements. Unrealised gains arising from transactions with equity accounted investees are eliminated against the investment to the extent of the Group's interest in the investee. Unrealised losses are eliminated in the same way as recognized gains, but only to the extent that there is no evidence of impairment.

Non-controlling interests represent the portion of comprehensive income and net assets in the subsidiary not held by the Group and are presented separately in the consolidated statement of comprehensive income and within equity in the consolidated statement of financial position, separately from Parent Company shareholders' equity.

## OMAN EDUCATION & TRAINING INVESTMENT COMPANY SAOG AND ITS SUBSIDIARIES

### Notes to the financial statements

(forming part of the financial statements)

#### 2 Basis of preparation and significant accounting policies (continued)

##### (g) Property and equipment

Property and equipment other than land and capital work in progress is stated at cost less accumulated depreciation and any identified impairment loss.

Land is measured at revalued amount less impairment losses recognised after the date of the revaluation. Valuations are performed frequently to ensure that the fair value of a revalued asset does not differ materially from its carrying amount.

Depreciation is charged so as to write off the cost of assets, except land and capital work in progress over their estimated useful lives, using the straight line method, on the following bases:

	<i>Years</i>
Permanent buildings	40
Furniture fixtures and equipment	5
Motor vehicles	5
Library books	5
Computers	5
Others	5
Porta-cabins	6.7

The gain or loss on the disposal or retirement of an asset is determined as the difference between the sale proceeds and the net book value of the asset and is recognized in the profit or loss.

##### *Revaluation surplus*

Surplus on revaluation of land is credited to the surplus on revaluation account (net of deferred taxation). Revaluation is carried out with sufficient regularity to ensure that the carrying amount of assets does not differ materially from the fair value. When revalued assets are sold, any related amount included in the surplus on revaluation is transferred to retained earnings.

##### (h) Capital work-in-progress

Capital work-in-progress is stated at cost. When commissioned, capital work-in-progress is transferred to the appropriate property and equipment category and depreciated in accordance with the Group's policies.

##### (i) Deferred government grant related to assets

Subsidies were granted by the Government of the Sultanate of Oman and the Private Sector towards the purchase and construction of property and equipment. The subsidy was credited to deferred grant related to assets and is recognized in the profit or loss over the useful life of property and equipment which were financed by the subsidy.

##### (j) Impairment

The carrying amounts of the Group's assets are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists, the assets recoverable amount is estimated. An impairment loss is recognized in the statement of profit or loss whenever the carrying amount of an asset exceeds its recoverable amount.

The recoverable amount of the Group's receivables is calculated as the present value of future cash flows, discounted at the original effective interest rate. Receivables with a short duration are not discounted. The recoverable amount of other assets is the greater of their net selling price and value in use.

## OMAN EDUCATION & TRAINING INVESTMENT COMPANY SAOG AND ITS SUBSIDIARIES

### Notes to the financial statements

(forming part of the financial statements)

#### 2 Basis of preparation and significant accounting policies (continued)

##### (j) Impairment (continued)

In assessing value in use, the estimated cash flows are discounted to their present value using a pre-tax discount rate that reflects the current market assessments of the time value of money and the risks specific to the asset. For an asset that does not generate largely independent cash inflows, the recoverable amount is determined for the cash-generating unit to which the asset belongs. An impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined net of depreciation or amortization, if no impairment loss had been recognized.

##### (k) Inventories

Inventories at the reporting date consist of books, stationery and consumable items, and are stated at the lower of cost and net realizable value. Cost is calculated using the weighted average method. Net realizable value represents the estimated selling price less all costs necessary to make the sale.

##### (l) Financial instruments

Financial assets and financial liabilities are recognized on the Group's statement of financial position when the Group has become a party to the contractual provisions of the instrument.

The principal financial assets are cash and bank balances and trade and other receivables.

Trade receivables are stated at their nominal value as reduced by appropriate allowances for estimated irrecoverable amounts.

The principal financial liabilities are term loans, bank overdraft, student's deposit, notes payable and trade and other payables.

Borrowings are recognized initially at cost, less attributable transactions costs. Subsequent to initial recognition, borrowings are stated at amortised cost with the difference between cost and redemption value recognized in the profit or loss over the period of the borrowings on an effective interest basis.

Trade and other payables are initially measured at their fair value and subsequently measured at amortised cost, using the effective interest method.

##### (m) Employee benefits

Payment is made to Omani Government's Social Security Scheme under Royal Decree number 72 / 91 (as amended) for Omani employees.

Provision for non-Omani employees has been made for termination gratuities, leave pay and passage accordance with the terms of the Labour Law of the Sultanate of Oman and is based on the current remuneration and cumulative years of service at the reporting date.

##### (n) Provisions

Provisions are recognized when the Group has a present obligation as a result of a past event which it is probable will result in an outflow of economic benefits that can be reasonably estimated.

## OMAN EDUCATION & TRAINING INVESTMENT COMPANY SAOG AND ITS SUBSIDIARIES

### Notes to the financial statements

*(forming part of the financial statements)*

#### 2 Basis of preparation and significant accounting policies *(continued)*

##### *(o) Taxation*

Income tax is calculated as per the fiscal regulations of the Sultanate of Oman.

Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted or substantively enacted at the reporting date, and any adjustments to tax payable in respect of previous years.

Deferred tax is calculated on all temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The amount of deferred tax provided is based on the expected manner of realization or settlement of the carrying amount of assets and liabilities, using tax rates enacted or substantively enacted at the reporting date.

Deferred tax assets are reduced to the extent that is no longer probable that the related tax benefits will be realized.

##### *(p) Borrowing costs*

Borrowing costs are expensed in the period in which they are incurred. However, borrowing costs that are directly attributable to the acquisition, construction or production of a qualifying asset are capitalised as part of the cost of the asset. A qualifying asset is an asset that necessarily takes a substantial period of time to get ready for its intended use or sale.

##### *(q) Revenue recognition*

Revenue is measured at the fair value of the consideration received or receivable. Tuition fee is recognized as income when it is considered probable that the fees will be received from the students.

Interest income is accrued on a time basis, by reference to the principal outstanding and at the interest rate applicable.

##### *(r) Foreign currencies*

Transactions denominated in foreign currencies are initially recorded at the rates of exchange prevailing on the dates of the transactions. Monetary assets and liabilities denominated in foreign currencies are translated at the rates prevailing on the reporting date. Gains and losses arising from foreign currency transactions are included in the profit or loss.

##### *(s) Cash and cash equivalents*

For the purpose of cash and cash equivalents, cash and cash equivalents consist of cash and bank balances with a maturity of less than three months from the date of placement, net of outstanding bank overdrafts.

##### *(t) Directors' remuneration*

Directors' remuneration is computed in accordance with the provisions of the Commercial Companies Law and the requirements of Capital Market Authority and is charged to profit or loss.

## OMAN EDUCATION & TRAINING INVESTMENT COMPANY SAOG AND ITS SUBSIDIARIES

### Notes to the financial statements

*(forming part of the financial statements)*

#### 2 Basis of preparation and significant accounting policies *(continued)*

##### *(u) Equity*

Items representing a residual interest in the Group's net assets are presented as equity. Such items include paid-up share capital.

##### *(v) Adoption of new and revised International Financial Reporting Standards ("IFRS")*

A number of new standards, amendments to standards and interpretations are not yet effective for the year ended 31 August 2017, and have not been applied in preparing these consolidated and separate financial statements as follows:

- IFRS 9, published in July 2014, replaces the existing guidance in IAS 39 Financial Instruments: Recognition and Measurement. IFRS 9 includes revised guidance on the classification and measurement of financial instruments, including a new expected credit loss model for calculating impairment on financial assets, and the new general hedge accounting requirements. It also carries forward the guidance on recognition and de-recognition of financial instruments from IAS 39.

IFRS 9 is effective for annual reporting periods beginning on or after 1 January 2018, with early adoption permitted.

- IFRS 15 - Revenue from contracts with Customers (effective on or after 1 January 2018) - IFRS 15 establishes a comprehensive framework for determining whether, how much and when revenue is recognized. It replaces existing revenue recognition guidance, including IAS 18 Revenue, IAS 11 Construction Contracts and IFRIC 13 Customer Loyalty Programmes.

- IFRS 16 Leases replaces the existing guidance in IAS 17 Leases and will be effective from 1 January 2019 and deals with recognition, measurement and classification of leases.

IFRS 16 sets out the principles for the recognition, measurement, presentation and disclosure of leases for both parties to a contract, i.e. the customer ('lessee') and the supplier ('lessor'). IFRS 16 is effective from 1 January 2019. A Company can choose to apply IFRS 16 before that date but only if it also applies IFRS 15 Revenue from Contracts with Customers

Management is assessing the potential impact these standards will have on the consolidated and separate financial statements.

#### 3 Critical accounting judgments and key sources of estimation uncertainty

The preparation of the financial statements, as per IFRS, requires management to make estimates and assumptions that affect the reported amount of assets and liabilities at the reporting date and the resultant provisions and changes in fair value for the year. Such estimates are necessarily based on assumptions about several factors involving varying, and possibly significant, degrees of judgment and uncertainty and actual results may differ from management's estimates resulting in future changes in estimated assets and liabilities.

The following are the key assumptions concerning the future, and other key sources of estimation uncertainty at the reporting date, that have a significant risk of resulting in a material adjustment in the year ending 31 August 2017 is included in the following notes:



## **OMAN EDUCATION & TRAINING INVESTMENT COMPANY SAOG AND ITS SUBSIDIARIES**

### **Notes to the financial statements**

*(forming part of the financial statements)*

#### **3 Critical accounting judgments and key sources of estimation uncertainty *(continued)***

##### **Key sources of estimation uncertainty**

###### *Allowance for impaired students' receivables*

Allowance for impaired students' receivables is based on management's best estimates of recoverability of the amounts due along with the number of days for which such debts are due.

###### *Revaluation of land*

The revaluation of the land is a significant judgment area and is underpinned by a number of assumptions.

###### *Useful lives of property and equipment*

Depreciation is charged so as to write off the cost of assets over their estimated useful lives. The calculation of useful lives is based on management's assessment of various factors such as the operating cycles, the maintenance programs, and normal wear and tear using its best estimates.

###### *Allowance for slow moving and obsolete inventories*

Allowance for slow moving and obsolete inventories is based on management's assessment of various factors such as the usability and normal wear and tear using its best estimates.

## OMAN EDUCATION &amp; TRAINING INVESTMENT COMPANY SAOG AND ITS SUBSIDIARIES

**Notes to the financial statements***(forming part of the financial statements)***4 Property and equipment**

<b>Group</b>	<b>Freehold land RO</b>	<b>Permanent buildings RO</b>	<b>Furniture fixtures, and equipment RO</b>	<b>Motor vehicles RO</b>	<b>Library books RO</b>	<b>Computers RO</b>	<b>Others RO</b>	<b>Porta- cabins RO</b>	<b>Capital work- in-progress RO</b>	<b>Total RO</b>
<b>Cost/ fair value</b>										
At 1 September 2016	7,000,000	29,569,863	4,171,007	228,366	367,403	2,163,941	1,441,562	387,427	2,681,528	48,011,097
Additions	-	11,221	88,140	-	839	126,673	62,891	-	458,963	748,727
Revaluation during the year	2,000,000	-	-	-	-	-	-	-	-	2,000,000
Transfers	-	769,768	-	-	-	-	-	-	(769,768)	-
Disposals	-	-	(159,349)	-	-	(10,699)	(1,855)	-	-	(171,903)
Write-off	-	-	-	-	-	-	-	-	(331,656)	(331,656)
<b>At 31 August 2017</b>	<b>9,000,000</b>	<b>30,350,852</b>	<b>4,099,798</b>	<b>228,366</b>	<b>368,242</b>	<b>2,279,915</b>	<b>1,502,598</b>	<b>387,427</b>	<b>2,039,067</b>	<b>50,256,265</b>
<b>Depreciation</b>										
At 1 September 2016	-	3,815,297	2,641,981	191,322	313,210	1,461,563	1,238,461	270,029	-	9,931,863
Charge for the year	-	750,318	541,644	15,404	19,798	262,540	115,041	22,525	-	1,727,270
Disposal	-	-	(137,785)	-	-	(10,295)	(1,853)	-	-	(149,933)
<b>At 31 August 2017</b>	<b>-</b>	<b>4,565,615</b>	<b>3,045,840</b>	<b>206,726</b>	<b>333,008</b>	<b>1,713,808</b>	<b>1,351,649</b>	<b>292,554</b>	<b>-</b>	<b>11,509,200</b>
<b>Carrying amount</b>										
<b>At 31 August 2017</b>	<b>9,000,000</b>	<b>25,785,237</b>	<b>1,053,958</b>	<b>21,640</b>	<b>35,234</b>	<b>566,107</b>	<b>150,949</b>	<b>94,873</b>	<b>2,039,067</b>	<b>38,747,065</b>
At 31 August 2016	7,000,000	25,754,566	1,529,026	37,044	54,193	702,378	203,101	117,398	2,681,528	38,079,234

**OMAN EDUCATION & TRAINING INVESTMENT COMPANY SAOG AND ITS SUBSIDIARIES**

**Notes to the financial statements**

*(forming part of the financial statements)*

**4. Property and equipment (continued)**

Parent Company	Furniture fixtures and equipment RO	Motor vehicles RO	Computers RO	Capital work-in- progress RO	Total RO
<b>Cost/ fair value</b>					
At 1 September 2016	16,085	13,968	8,103	-	38,156
Additions	3,000	-	-	18,045	21,045
Disposal	-	-	(2,338)	-	(2,338)
<b>At 31 August 2017</b>	<b>19,085</b>	<b>13,968</b>	<b>5,765</b>	<b>18,045</b>	<b>56,863</b>
<b>Depreciation</b>					
At 1 September 2016	10,776	10,050	4,831	-	25,657
Charge for the year	3,368	2,149	1,396	-	6,913
Disposal	-	-	(1,938)	-	(1,938)
<b>At 31 August 2017</b>	<b>14,144</b>	<b>12,199</b>	<b>4,289</b>	<b>-</b>	<b>30,632</b>
<b>Carrying amount</b>					
<b>At 31 August 2017</b>	<b>4,941</b>	<b>1,769</b>	<b>1,476</b>	<b>18,045</b>	<b>26,231</b>
At 31 August 2016	5,309	3,918	3,272	-	12,499

## OMAN EDUCATION & TRAINING INVESTMENT COMPANY SAOG AND ITS SUBSIDIARIES

### Notes to the financial statements

(forming part of the financial statements)

#### 4 Property and equipment (continued)

Freehold land was revalued at its open market value of RO 9 million by an independent professional valuer as of 24 April 2017. The surplus arising on revaluation has been taken to revaluation reserve included as a separate component of equity.

If land was measured using the cost model, the carrying amounts would be as follows:

	2017	Parent	2016	Parent
	Group	Company	Group	Company
	RO	RO	RO	RO
Cost	<u>462,796</u>	<u>-</u>	<u>462,796</u>	<u>-</u>

The revaluation surplus of RO 7,256,623, net of tax effect of RO 1,280,581 has been recognized in equity. The revaluation reserve is not available for distribution.

#### 5 Investment in subsidiaries

The consolidated financial statements include the financial statements of the Parent Company and its subsidiaries listed in the following table. All of the subsidiaries are incorporated in the Sultanate of Oman.

Subsidiary companies	Country of Incorporation	Principal activity	2017		2016	
			Proportion held	Carrying value	Proportion held	Carrying value
			%	RO	%	RO
Sohar University LLC	Sultanate of Oman	Education	99.99	<b>5,999,400</b>	99.99	5,999,400
Modern Catering Co. LLC	Sultanate of Oman	Catering and cleaning	99.99	<b>249,750</b>	99.90	249,750
Sohar Transportation and Shipping Services LLC	Sultanate of Oman	Transport	99.93	<b>149,900</b>	99.93	149,900
				<u><b>6,399,050</b></u>		<u>6,399,050</u>

**OMAN EDUCATION & TRAINING INVESTMENT COMPANY SAOG AND ITS  
SUBSIDIARIES**

**Notes to the financial statements**  
(forming part of the financial statements)

**6 Inventories**

	2017		2016	
	Group	Parent	Group	Parent
	RO	Company	RO	Company
		RO		RO
Inventories	<b>201,691</b>	-	182,553	-
Movement in the provision for slow moving and obsolete inventory:				
At 1 September	-	-	60,694	-
Written off during the year	-	-	(60,694)	-
<b>At 31 August</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>

**7 Trade and other receivables**

Fees receivables	<b>6,203,509</b>	<b>107,649</b>	5,545,546	134,007
Less: Provision for doubtful debts	<b>(1,254,488)</b>	<b>(89,286)</b>	(1,217,121)	(99,927)
Net fees receivable	<b>4,949,021</b>	<b>18,363</b>	4,328,425	34,080
Prepayments	<b>165,630</b>	<b>3,093</b>	157,265	5,390
Due from employees	<b>1,633</b>	-	14,961	1,943
Due from related parties (Note 22)	-	<b>1,988,342</b>		1,887,750
Dividend receivable	-	<b>1,610,834</b>		1,366,413
Other receivables	<b>52,289</b>	<b>32,580</b>	63,983	24,382
	<b>219,552</b>	<b>3,634,849</b>	236,209	3,285,878
Advance to contractors and suppliers	<b>1,342,906</b>	-	1,332,062	-
Less: allowance for impaired debts	<b>(503,800)</b>	-	(503,800)	-
	<b>839,106</b>	-	828,262	-
	<b>6,007,679</b>	<b>3,653,212</b>	5,392,896	3,319,958

**OMAN EDUCATION & TRAINING INVESTMENT COMPANY SAOG AND ITS  
SUBSIDIARIES**

**Notes to the financial statements**

*(forming part of the financial statements)*

**7 Trade and other receivables (continued)**

Movement in the provision for fees receivables were as follows:

	<b>2017</b>	<b>2017</b>	2016	2016
	<b>Group</b>	<b>Parent</b>	Group	Parent
	<b>RO</b>	<b>Company</b>	RO	Company
		<b>RO</b>		<b>RO</b>
At 1 September	1,217,121	99,927	1,236,262	99,927
Charge for the year	48,008	-	32,009	-
Written off during the year	(10,641)	(10,641)	(51,150)	-
	<u>1,254,488</u>	<u>89,286</u>	<u>1,217,121</u>	<u>99,927</u>
<b>At 31 August</b>	<b><u>1,254,488</u></b>	<b><u>89,286</u></b>	<b><u>1,217,121</u></b>	<b><u>99,927</u></b>

**8 Bank balances and cash**

Cash on hand	25,516	500	29,290	-
Banks balances	2,384,651	29,803	397,168	21,764
	<u>2,410,167</u>	<u>30,303</u>	<u>426,458</u>	<u>21,764</u>
Bank balances and cash	2,410,167	30,303	426,458	21,764
Banks overdrafts (note 15)	(12,351)	-	(2,008)	-
	<u>2,397,816</u>	<u>30,303</u>	<u>424,450</u>	<u>21,764</u>
Cash and cash equivalents	<u>2,397,816</u>	<u>30,303</u>	<u>424,450</u>	<u>21,764</u>

**9 Share capital**

**Authorized share capital**

2017 and 2016 100,000,000  
shares of  
RO 0.100 each

<u>10,000,000</u>	<u>10,000,000</u>	<u>10,000,000</u>	<u>10,000,000</u>
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**Issued and paid up share  
capital**

2017 and 2016 70,000,000  
shares of  
RO 0.100 each

<u>7,000,000</u>	<u>7,000,000</u>	<u>7,000,000</u>	<u>7,000,000</u>
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## OMAN EDUCATION & TRAINING INVESTMENT COMPANY SAOG AND ITS SUBSIDIARIES

### Notes to the financial statements

(forming part of the financial statements)

#### 9 Share capital (continued)

At the reporting date the following shareholders held 10% or more of the Parent Company's shares:

	2017		2016	
	RO	%	RO	%
Global Financial Investments Co. SAOG	2,637,666	37.68	2,637,666	37.68
Suleiman bin Ahmed Saeid Al Hoqani	-	-	1,224,237	17.49
First National LLC	-	-	1,028,410	14.69

#### 10 Legal reserve

The statutory reserve, which is not available for distribution is calculated in accordance with Article 106 of the Commercial Companies Law. The annual appropriation must be 10% of the net profit for the period until such time as the reserve amounts to at least one third of the share capital.

#### 11 Deferred government grants

	2017 Group RO	2017 Parent Company RO	2016 Group RO	2016 Parent Company RO
At 1 September	17,374,708	-	17,841,713	-
Release to income during the year	(467,005)	-	(467,005)	-
<b>At 31 August</b>	<b>16,907,703</b>	<b>-</b>	<b>17,374,708</b>	<b>-</b>

According to the Board of Higher Education decision No. 3/2003 dated 3 March 2003, the Group was granted a Government subsidy of RO 1,407,500 towards financing part of buildings and other installation costs which are required for the Group. The Group had received the full amount of the subsidy.

According to the Ministry of Higher Education letter No. 807/2007 dated 6 November 2007, the Group has been granted a conditional Government grant related to assets amounting to RO 1,592,500. This grant was received and recognized during the year 2011.

## OMAN EDUCATION & TRAINING INVESTMENT COMPANY SAOG AND ITS SUBSIDIARIES

### Notes to the financial statements

(forming part of the financial statements)

#### 11 Deferred government grants related to assets (continued)

The deferred government grant related to assets includes an amount of RO 75,000 received for the construction of a mosque. This mosque will be constructed at the time of construction of the adjacent university building.

According to the Royal Decree by His Majesty and the Board of Higher Education letter No. 55/2/3/2007 dated 24 January 2007, the Group was granted a conditional government grant of RO 17,000,000 towards the infrastructure, buildings, laboratories and main educational halls. The Group has received the full amount of the grant.

#### 12 Term loans

	2017	2017	2016	2016
	Group	Parent	Group	Parent
	RO	RO	RO	RO
Term loan	2,885,055	-	4,050,422	-
Current portion	(1,325,000)	-	(1,575,000)	-
	<u>                    </u>	<u>                    </u>	<u>                    </u>	<u>                    </u>
Long term portion	1,560,055	-	2,475,422	-
	<u>                    </u>	<u>                    </u>	<u>                    </u>	<u>                    </u>

Term loan represents the first loan taken to complete the Phase I building and second loan for Phase II buildings. Both loans were obtained from Bank Sohar SAOG at an interest rate of 5.5% per annum (2016: 5.5%) and is to be reviewed annually. The first loan is repayable in 2 equal semi-annual installments of RO 350,000 each. The second loan is repayable in 2 equal semi-annual installments of RO 312,500 each. The loan is secured by a mortgage over the Group's fixed and current assets. The loan is also secured by the mortgage of plot no 788 located at Sohar.

#### Maturity of the term loans:

Within one year	1,325,000	-	1,575,000	-
Between 1 and 2 years	975,000	-	1,325,000	-
Between 2 and 5 years	585,055	-	1,150,422	-
	<u>                    </u>	<u>                    </u>	<u>                    </u>	<u>                    </u>
At 31 August	2,885,055	-	4,050,422	-
	<u>                    </u>	<u>                    </u>	<u>                    </u>	<u>                    </u>



## OMAN EDUCATION & TRAINING INVESTMENT COMPANY SAOG AND ITS SUBSIDIARIES

### Notes to the financial statements

(forming part of the financial statements)

#### 13 Taxation

In accordance with the Ministerial Decision No. 11/2008, the Group had obtained an income tax exemption certificate for five years for Sohar University activities, which was effective from September 2003. In 2008, the Group applied for an extension in the exemption for additional five years starting from September 2008 which was granted by the Tax Authorities. For the financial year 2014, the Group has become taxable since the expiry of second exemption period in 2013.

The Group provides for income tax in accordance with the Income Tax Laws of the Sultanate of Oman at the rate of 12% on taxable profits in excess of RO 30,000.

(a) The tax charge for the year comprises:

	2017 Group RO	2017 Parent Company RO	2016 Group RO	2016 Parent Company RO
<i>Current year</i>				
Current tax	216,123	-	270,296	-
Deferred tax	(60,687)			
	<u>155,436</u>	<u>-</u>	<u>270,296</u>	<u>-</u>
Tax expense for the year	<u>155,436</u>	<u>-</u>	<u>270,296</u>	<u>-</u>

(b) The following is a reconciliation of income taxes calculated on accounting results at the applicable tax rate with the income tax expense for the year:

Accounting profit before income tax	1,453,878	1,164,893	1,322,421	900,302
Income tax expense computed at applicable tax rates	170,865	136,187	155,091	104,436
Add / (less): tax on items disallowed / exemption	(15,429)	(136,187)	115,205	(104,436)
	<u>155,436</u>	<u>-</u>	<u>270,296</u>	<u>-</u>

(c) *Status of assessments*

The Group's assessments for the tax years 2011 to 2016 have not yet been finalized with the Secretariat General of Taxation at the Ministry of Finance. The Members believe that additional taxes, if any, in respect of open tax years would not be significant to the Group's financial position as at 31 August 2017.

(d) On 19 February 2017, an increase in income tax rates from 12% to 15% was enacted. This increase is effective for the financial years beginning on or after 1 January 2017 and does not affect the amount of current taxes recognized at 31 August 2017. However, this change will increase the Company's current tax charge for the year 2018 and onwards. In accordance with the provisions of IAS 10, since this event of tax rate amendment before the reporting date of 31 August 2017 is adjusting event, accordingly the Company is required to calculate the deferred tax using the new tax rate i.e. 15%.

**OMAN EDUCATION & TRAINING INVESTMENT COMPANY SAOG AND ITS  
SUBSIDIARIES**

**Notes to the financial statements**

*(forming part of the financial statements)*

**13 Taxation (continued)**

*(e) Deferred tax*

The deferred tax is recognised on the temporary difference between the carrying amount of assets and liabilities in the financial statements and the corresponding tax bases used in the computation of taxable profit.

Recognised deferred tax (liabilities) / assets are attributable to the following items:

	At 31 August 2016 RO	Change RO	At 31 August 2017 RO
Changes recognized in equity			
Land revaluation reserve (Note 4)	(784,464)	(496,117)	<b>(1,280,581)</b>
Changes recognized in statement of income			
Provision for debts and advances	150,500	99,849	<b>250,349</b>
Property and equipment	(308,382)	(39,162)	<b>(347,544)</b>
	<u>(942,346)</u>	<u>(435,430)</u>	<u><b>(1,377,776)</b></u>

**14 End of service benefits**

	2017 Group RO	2017 Parent Company RO	2016 Group RO	2016 Parent Company RO
At 1 September	<b>1,047,784</b>	<b>39,141</b>	930,198	36,784
Charge during the year	<b>265,228</b>	<b>6,677</b>	255,686	11,619
Paid during the year	<b>(116,550)</b>	<b>(7,887)</b>	(138,100)	(9,262)
At 31 August	<u><b>1,196,462</b></u>	<u><b>37,931</b></u>	<u>1,047,784</u>	<u>39,141</u>

## OMAN EDUCATION & TRAINING INVESTMENT COMPANY SAOG AND ITS SUBSIDIARIES

### Notes to the financial statements

(forming part of the financial statements)

#### 15 Bank borrowings

	2017	2017	2016	2016
	Group	Parent Company	Group	Parent Company
	RO	RO	RO	RO
Bank overdraft	12,351	-	2,008	-
Short term loans	3,000,000	-	750,000	-
	<u>3,012,351</u>	<u>-</u>	<u>752,008</u>	<u>-</u>

(a) Bank overdraft carries an interest rate of 5.75% per annum (2016: 5.75% per annum) and are repayable on demand.

(b) Short term loans carries an interest rate of 5.75% (2016: 5.75%). The loans are secured by mortgage over Group's property and equipment.

#### 16 Trade and other payables

Trade payables	734,265	4,450	969,211	10,316
Accrued expenses	410,730	10,690	487,859	5,686
Advance tuition fees	532,186	-	358,176	-
Provision for leave pay and passage	176,010	14,835	188,856	20,828
Research grant (see below)	68,761	-	90,881	-
Students' deposits	98,527	-	51,594	-
Retention payables	1,095,983	-	1,080,320	-
Notes payable	-	-	7,963	-
Due to related parties (note 22)	-	205,759	-	307,062
Other payables	180,740	-	53,888	-
	<u>3,297,202</u>	<u>235,734</u>	<u>3,288,748</u>	<u>343,892</u>

The Group has received research grant jointly from The Research Council of Oman (TRC), Qatar National Research Fund (QNRF) and certain other entities for carrying out educational research work. Movement in the research grant is as follows:

At 1 September	90,881	-	130,456	-
Received during the year	51,433	-	60,816	-
Utilised during the year	(73,553)	-	(100,391)	-
	<u>68,761</u>	<u>-</u>	<u>90,881</u>	<u>-</u>

## OMAN EDUCATION & TRAINING INVESTMENT COMPANY SAOG AND ITS SUBSIDIARIES

### Notes to the financial statements

(forming part of the financial statements)

#### 17 Net assets per share

Net assets per share is calculated by dividing the net assets at the end of the year attributable to shareholders of Parent Company, by the number of shares outstanding as follows:

	2017 Group RO	2017 Parent Company RO	2016 Group RO	2016 Parent Company RO
Net assets (RO)	<b>18,216,560</b>	<b>9,835,131</b>	16,111,898	9,370,238
Number of ordinary shares	<b>70,000,000</b>	<b>70,000,000</b>	70,000,000	70,000,000
Net assets per share (RO)	<b>0.260</b>	<b>0.140</b>	0.230	0.134

#### 18 Other income

Students' accommodation	<b>455,912</b>	-	578,791	-
Students' transportation	<b>93,347</b>	-	211,592	-
Catering sales	<b>295,401</b>	-	-	-
Gain on disposal of property and equipment	-	-	2,062	-
Interest income	<b>9,032</b>	-	2,946	-
Dividend income from subsidiary	-	<b>1,610,834</b>	-	1,366,413
Other income	<b>130,264</b>	-	265,243	-
	<b>983,956</b>	<b>1,610,834</b>	1,060,634	1,366,413

#### 19 Salaries and related costs

Salaries and allowances	<b>6,667,139</b>	<b>280,773</b>	6,477,133	290,591
Employee's bonus	<b>168,563</b>	<b>6,171</b>	117,841	5,685
Leave pay	<b>598,881</b>	<b>1,016</b>	715,657	11,040
Social security	<b>357,469</b>	<b>13,556</b>	337,394	12,797
End of service benefits (note 14)	<b>265,228</b>	<b>6,677</b>	255,686	11,619
Air passage	<b>147,213</b>	<b>1,842</b>	134,427	5,585
Other costs	<b>269,094</b>	<b>11,732</b>	227,830	6,801
	<b>8,473,587</b>	<b>321,767</b>	8,265,968	344,118

**OMAN EDUCATION & TRAINING INVESTMENT COMPANY SAOG AND ITS  
SUBSIDIARIES**

**Notes to the financial statements**

*(forming part of the financial statements)*

**20 Administrative and other operating expenses**

	2017	2017	2016	2016
	Group	Parent	Group	Parent
	RO	Company	RO	Company
	RO	RO	RO	RO
Students' transportation	89,572	-	283,666	-
Repairs and maintenance	269,651	-	404,697	-
Utilities	371,928	-	389,176	-
Rent	62,583	900	233,769	-
Teaching material	102,263	-	149,711	-
Scholarship	134,507	-	144,704	-
Cleaning expenses	61,651	-	60,811	1,380
Advertising and marketing	62,945	5,050	68,625	3,978
Communication	106,888	540	116,860	428
Entertainment	45,873	1,498	53,604	4,247
Travel allowances	69,594	2,170	39,881	2,531
Printing and stationery	47,292	2,695	50,321	5,169
Graduation expenses	47,789	-	47,414	-
Academic expenses	43,904	-	33,984	-
Summer school expenses	12,263	-	15,300	-
Insurance	11,755	323	14,672	1,185
In-house conferences	56,051	-	42,708	5,430
MSM membership	9,822	9,822	9,807	9,807
Allowance for impaired debts	48,008	-	535,009	-
Legal, consultancies and professional fees	238,744	25,371	241,530	37,932
Vehicle expenses and conveyance	32,637	1,247	23,945	3,489
Board of Directors and Audit Committee's sitting fees	64,100	64,100	36,200	36,200
Board of governance sitting fees	28,300	-	23,400	-
Continue education center expenses	70,019	-	83,521	-
Write-off of property and equipment	331,655	-	-	-
Miscellaneous expenses	69,656	3,422	109,919	4,066
Catering material	206,067	-	-	-
	<u>2,695,517</u>	<u>117,138</u>	<u>3,213,234</u>	<u>115,842</u>

## OMAN EDUCATION & TRAINING INVESTMENT COMPANY SAOG AND ITS SUBSIDIARIES

### Notes to the financial statements

(Forming part of the financial statements)

#### 21 Earnings per share

	2017		2016	
	Group RO	Parent Company RO	Group RO	Parent Company RO
Profit for the year (RO)	<b>1,298,442</b>	<b>1,164,893</b>	1,051,872	900,302
Weighted average number of shares on issue	<b>70,000,000</b>	<b>70,000,000</b>	70,000,000	70,000,000
<b>Earnings per share – (RO)</b>	<b>0.019</b>	<b>0.017</b>	0.015	0.013

The earning per share is calculated by dividing the profit for the year attributable to the shareholders of the Parent Company by the weighted average number of shares outstanding during the year.

#### 22 Related parties

Related parties represent associated Companies, major shareholders, directors and key management personnel of the Group, and Companies of which they are principal owners. Pricing policies and terms of these transactions are approved by the Group's management.

The Group entered into transactions in the ordinary course of business with related parties.

(a) At 31 August balances with related parties were as follows:

	2017		2016	
	Group RO	Parent Company RO	Group RO	Parent Company RO
<b>Due from related parties:</b>				
Sohar University LLC	-	<b>1,988,342</b>	-	1,887,750
<b>Total</b>	-	<b>1,988,342</b>	-	1,887,750
<b>Due to a related party:</b>				
Sohar Transportation and Maintenance and Services LLC	-	<b>150,000</b>	-	149,900
Modern Catering Company LLC	-	<b>55,759</b>	-	157,162
<b>Total</b>	-	<b>205,759</b>	-	307,062

## OMAN EDUCATION & TRAINING INVESTMENT COMPANY SAOG AND ITS SUBSIDIARIES

### Notes to the financial statements

(forming part of the financial statements)

#### 22 Related parties (continued)

(b) During the year transactions with the related parties are as follows:

	2017		2016	
	Group RO	Parent Company RO	Group RO	Parent Company RO
Rent	25,440	-	24,266	-
Dividend income	-	1,610,834	-	1,366,413
Expenses paid by others on behalf of Company	-	513,194	-	478,649
	=	=	=	=

Outstanding balances at the year end arise in the normal course of business. For the year ended 31 August 2017, the Group has not recorded any impairment of amounts owed by related parties.

#### Compensation of key management personnel

Key management personnel are those persons having direct authority and responsibility for planning, directing and controlling the activities of the Group.

	2017 RO	2016 RO
Salaries and allowances of key management personnel	335,176	302,477
Sitting fees- Board of directors and audit committee	64,100	36,200
Sitting fees- Board of governors	28,300	23,400
	=	=

#### 23 Contingencies and commitments

	2017		2016	
	Group RO	Parent Company RO	Group RO	Parent Company RO
Capital commitments for acquisition of property and equipment	556,684	7,955	170,806	-
	=	=	=	=

The Group is party to certain litigations and claims against it and / or in favour of the Company. The management believes that no material liability would arise to the Group upon settlement of these cases.

## OMAN EDUCATION & TRAINING INVESTMENT COMPANY SAOG AND ITS SUBSIDIARIES

### Notes to the financial statements

*(forming part of the financial statements)*

#### 24 Financial risk management

##### Overview

Financial instruments consist of financial assets and liabilities. The principal financial assets and liabilities carried on the statement of financial position includes cash and bank balances, trade and other receivables, term loan, bank borrowings and trade and other payables. The particular recognition methods adopted are disclosed in the individual policy statements associated with each item.

Financial assets are assessed for indicators of impairment at each reporting date. Financial assets are impaired where there is objective evidence that as a result of one or more events that occurred after the initial recognition of the financial asset, the estimated future cash flows have been impacted.

The classification of financial assets depends on the purpose for which the financial assets were acquired. Management determines the classification of its financial assets at initial recognition.

The Group's activities expose it to a variety of financial risks: credit risk, market risk and liquidity risk. The Group's overall risk management programme focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on the Group's financial performance.

##### *Credit risk*

Credit risk is the risk of financial loss to the Group if a customer or counterparty to a financial instrument fails to meet its contractual obligations and arises principally from the Group's receivables from customers and balances with banks.

##### **Exposure to credit risk**

The carrying amount of each financial asset in the statement of financial position represents the maximum exposure to credit risk.

The Group's bank accounts are placed with reputed financial institutions.

The Group's exposure to credit risk is influenced mainly by the individual characteristics of each student. The Group has established credit policies and procedures that are considered appropriate and commensurate with the nature and size of receivables. Management regularly reviews these balances whose recoverability is in doubt.

The Group establishes a provision for impairment that represents its estimate of potential losses in respect of trade and other receivables. The main components of this loss are a specific loss component that relates to individual exposures and a collective loss component established for similar assets in respect of any potential losses that may have been incurred but not yet identified. The collective loss provision is determined based on historical data of payment statistics for similar financial assets.



**OMAN EDUCATION & TRAINING INVESTMENT COMPANY SAOG AND ITS  
SUBSIDIARIES**

**Notes to the financial statements**  
(forming part of the financial statements)

**24 Financial risk management (continued)**

*Credit risk (continued)*

**Exposure to credit risk (continued)**

The exposure to credit risk at the reporting date was on account of:

	2017		2016	
	Group	Parent	Group	Parent
	RO	RO	RO	RO
Students' receivables	6,203,509	107,649	5,545,546	134,007
Other receivables	53,922	3,631,756	78,944	3,280,488
Bank balances	2,384,651	29,803	397,168	21,764
	<u>8,642,082</u>	<u>3,769,208</u>	<u>6,021,658</u>	<u>3,436,259</u>
	=====	=====	=====	=====

The exposure to credit risk for trade receivables at the reporting date by major customers was:

	2017		2016	
	Group	Parent	Group	Parent
	RO	RO	RO	RO
Ministry of Higher Education	4,578,059	-	3,953,580	-
Others	1,625,450	107,649	1,591,966	134,007
	<u>6,203,509</u>	<u>107,649</u>	<u>5,545,546</u>	<u>134,007</u>
	=====	=====	=====	=====

The age of students' receivables and related impairment loss at the reporting date was:

Group	2017		2016	
	Gross	Impairment	Gross	Impairment
	RO	RO	RO	RO
Past due from 1st academic semester	1,201,109	-	278,545	-
Past due from 2 <sup>nd</sup> academic semester	3,591,567	-	3,840,860	-
Past due for summer academic semester	22,016	-	84,674	-
Past due more than 365 days	1,388,817	1,254,488	1,341,467	1,217,121
	<u>6,203,509</u>	<u>1,254,488</u>	<u>5,545,546</u>	<u>1,217,121</u>
	=====	=====	=====	=====

Unimpaired receivables are expected, on the basis of past experience, to be fully recoverable. It is not the practice of the Group to obtain collateral over receivables.

**OMAN EDUCATION & TRAINING INVESTMENT COMPANY SAOG AND ITS  
SUBSIDIARIES**

**Notes to the financial statements**  
(forming part of the financial statements)

**24 Financial risk management (continued)**

*Credit risk (continued)*

**Exposure to credit risk (continued)**

Parent	2017		2016	
	Gross RO	Impairment RO	Gross RO	Impairment RO
Past due more than 365 days	<b>107,649</b>	<b>89,286</b>	134,007	99,927
	<u><u>          </u></u>	<u><u>          </u></u>	<u><u>          </u></u>	<u><u>          </u></u>

*Liquidity risk*

Liquidity risk is the risk that the Group will not be able to meet its financial obligations as they fall due that are settled by delivering cash or another financial asset. The Group's approach to managing liquidity is to ensure, as far as possible that it will have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Group's reputation.

Typically the Group ensures that it has sufficient cash on demand to meet expected operational expenses including the servicing of financial obligations. This excludes the potential impact of extreme circumstances that cannot reasonably be predicted, such as natural disasters. In addition, the Group has access to credit facilities.

The following are the maturities of the financial liabilities excluding interest expenses:

2017 Group	Carrying amount RO	6 months or less RO	6-12 Months RO	1-2 Years RO	More than 2 Years RO
Trade and other payables	2,666,489	1,080,644	1,585,845	-	-
Term loan	2,885,055	662,500	662,500	975,000	585,055
Bank borrowings	3,012,351	3,012,351	-	-	-
Students' deposits	277,108	35,687	62,840	80,053	98,528
	<u><u>8,841,003</u></u>	<u><u>4,791,182</u></u>	<u><u>2,311,185</u></u>	<u><u>1,055,053</u></u>	<u><u>683,583</u></u>

**OMAN EDUCATION & TRAINING INVESTMENT COMPANY SAOG AND ITS  
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**Notes to the financial statements**

*(forming part of the financial statements)*

**24 Financial risk management (continued)**

***Liquidity risk (continued)***

2016 Group	Carrying amount RO	6 months or less RO	6-12 Months RO	1-2 Years RO	More than 2 Years RO
Trade and other payables	2,871,015	1,376,271	1,494,744	-	-
Term loan	4,050,422	912,500	662,500	1,325,000	1,150,422
Bank borrowings	752,008	752,008	-	-	-
Students' deposits	264,654	51,594	-	-	213,060
Notes payable	7,963	7,963	-	-	-
	<u>7,946,062</u>	<u>3,100,336</u>	<u>2,157,244</u>	<u>1,325,000</u>	<u>1,363,482</u>
	<u><u>7,946,062</u></u>	<u><u>3,100,336</u></u>	<u><u>2,157,244</u></u>	<u><u>1,325,000</u></u>	<u><u>1,363,482</u></u>
<b>2017</b>					
<b>Parent</b>					
Trade payables	<b>4,450</b>	<b>4,450</b>	-	-	-
Due to related parties	<b>205,759</b>	-	<b>205,759</b>	-	-
Provision for leave pay and air passage	<b>14,835</b>	<b>2,000</b>	<b>12,835</b>	-	-
Accrued expenses	<b>10,690</b>	<b>10,690</b>	-	-	-
	<u>235,734</u>	<u>17,140</u>	<u>218,594</u>	-	-
	<u><u>235,734</u></u>	<u><u>17,140</u></u>	<u><u>218,594</u></u>	<u><u>-</u></u>	<u><u>-</u></u>
<b>2016</b>					
<b>Parent</b>					
Trade payables	10,316	10,316	-	-	-
Due to related parties	307,062	-	307,062	-	-
Provision for leave pay and air passage	20,828	20,828	-	-	-
Accrued expenses	5,686	5,686	-	-	-
	<u>343,892</u>	<u>36,830</u>	<u>307,062</u>	-	-
	<u><u>343,892</u></u>	<u><u>36,830</u></u>	<u><u>307,062</u></u>	<u><u>-</u></u>	<u><u>-</u></u>

## OMAN EDUCATION & TRAINING INVESTMENT COMPANY SAOG AND ITS SUBSIDIARIES

### Notes to the financial statements

*(forming part of the financial statements)*

#### 24 Financial risk management *(continued)*

##### *Market risk*

Market risk is the risk that changes in market prices, such as foreign exchange rates, interest rates affect the Group's income or the value of its financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimizing the return on risk.

##### *Foreign currency risk*

The Group's functional and presentation currency is Rial Omani and the Group's performance is substantially independent of changes in foreign currency rates. There are no significant financial instruments denominated in foreign currencies and consequently foreign currency risk is not significant at reporting date.

##### *Interest rate risk*

The Group has term loans and other short term bank borrowings bearing interest rates as disclosed in note 12 and note 15. The management manages the interest rate risk by constantly monitoring the changes in interest rate.

#### 25 Capital management

The Group's objectives when managing capital are to safeguard the Group's ability to continue as a going concern and benefit other stakeholders. The management's policy is to maintain a strong capital base so as to maintain creditor and market confidence and to sustain future development of the business. The capital requirements are determined by the Oman Commercial Companies Law of 1974, as amended.

Management is confident of maintaining the current level of profitability by enhancing top line growth and prudent cost management.

#### 26 Business and geographical segments

Management has determined the Group's operating segments based on the reports reviewed by the Chief Executive Officer that are used to make strategic decisions.

The Chief Executive Officer identifies operating segments based on a business perspective. The reportable operating segments derive their revenue primarily from providing educational services. Revenue represent the most significant component of revenue for the Group (for 2017 and 2016) and no other segments are significant.

#### 27 Proposed distribution

The Board of Directors has proposed a cash dividend of 12.5% (2016 – 10%) for the year 2017, which is subject to the shareholders' approval in the forthcoming Annual General Meeting.

#### 28 Comparatives

Certain comparative figures have been reclassified to conform to the presentation adopted in these separate and consolidated financial statements.